

# We bring all your needs and requirements together in one customised solution



Autorola Solutions helps you strengthen your position in your market with our value-driven approach of system configurations and customer-centered thinking.

Today, there is no getting around it if you want to achieve efficient, fast, and high-quality operations, the ability to grow and drive digital transformation as well as maintaining a forward-thinking, efficiency-improving and values-centered business is fundamental.

All of our Solutions provide a high degree of flexibility along your entire value chain, and experience and expertise consultancy are key to satisfying our customers' growing demands for custom products.

#### Interested in learning more?

Take a look at our complete product portfolio and find out how you can unlock the potential for your entire value chain by implementing our customised solutions and how even small investments in digitalisation boost engineering efficiency.

We offer seamless interaction and integration across all Autorola systems and platforms, sales channels and connected-devices, while making it easy for you.

# In this folder you can see our wide range of products

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#### Fleet modules

Fleet Monitor is proven to help businesses streamline processes, improve efficiency and performance, as well as making sure all activities are compliant. Our collaborative platform provides a powerful tool to reduce your operational costs and mitigate both operational and financial risks and simplifies every part of your fleet and resource management.

Flexibility is key and inherent in our way of thinking. This means for your Fleet Monitor dashboards and flows are tailor-made to reflect your way of working with your fleet. A multitude of ways to streamline your operations – and to optimise on each level across organisational responsibilities and tasks.



## Fleet Monitor benefits your business by:



Reduce lead-time to sales



Get full transparency of your processes and assets



Optimising vehicle and asset remarketing performance



Reducing risk of errors



Reducing non-productive time



Free up your resources

#### **In-fleet Module**

Autorola Solutions' in-fleet services cover the intake of vehicles right from the order is placed at the factory, the forecasting of incoming fleet, preparation services and handover to your drivers.

In close collaboration with OEMs, Autorola has designed a flow to support managing your vehicles in a streamlined and lean manner, to ensure minimum lead-time between vehicles arriving at your designated shipping place and until they are in active usage with your drivers – making the process as easy and convenient as possible for all.

In short, the in-fleet module enables you to forecast vehicle stock and answer to inquiries from the market on specific vehicles requested for specific purposes, therefore also very detailed requests on model description, colour, accessories etc, monitor actual arrival of ordered vehicles and react to any delays and monitor actual handover of vehicles to the driver.

#### **Contract prolongation**

For fleet owners, the life cycle of their fleet is imperative to track in order to forecast returning fleet, manage auxiliary processes and to always keep on top of their stock.

Fleet Monitors contract management module is designed to do just that. Changes in the contract durations are automatically updated from the fleet owners' ERP system, to immediately be visible in the Fleet Monitor and change in eg the return date is immediately updated and planned withdrawal process adjusted accordingly.

Easy and hassle-free management of active and return stock allows you to focus only on assets that require your attention here and now with the security in knowing that assets appear on your Dashboards when action is required and not before.

Of course, all of your assets in your fleet are always accessible in Fleet Monitor whenever you need them – Autorolas intelligent system allows you to focus only on assets that requires attention and this way minimises your workload with up to 50 %.



Fleet Monitor allows you to maintain the full overview of all your fleet – whether in the in-fleet process, on the road, in de-fleet or remarketing states.

Customised Dashboards and work flows provide you with an end-to-end tool to manage all stages of your assets every step of the way.

You process and keep track of your entire fleet from one single entrypoint and with direct integration to your backend system and other systems, Fleet Monitor allows for all changes to your fleet and the individual asset to be instantly visible and transparent to you and all stakeholders, whether it is internal or external parties.

At any stage of the lifecycle, internal and external communication is made possible, and each step the car goes through will reflect your day-to-day operations.

#### **De-fleet Module**

Autorola Solutions' de-fleet services are specifically designed to improve your de-fleet processes ensuring you a timely and lean takeback flow. Fleet Monitor works seamlessly with other Autorola integrated systems to support all workflows and processes – our services provide full flexibility from one place!

Our intelligent way of working with data allows you to monitor on any gateway in your flow and allows you to freely configure your focus areas; from timely call back of cars on the road, booking of returns, actual returns and return inspections, ready for remarketing and aftersales and much more.

In short, centrality and 100 pct transparency in Autorola Solutions systems give you control of the full value-chain while providing flexible options to delegate and build your workflows around your collaboration partners and suppliers. Why not make it as resource-freeing and hassle-free as possible – while always staying on top of your assets



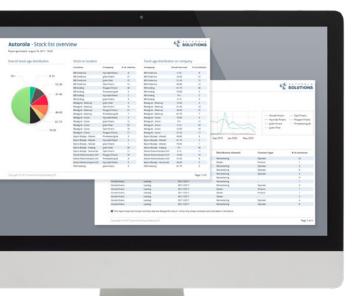
# Our collaborative platforms

#### **Transport Solution**

With Autorola Solutions you have the choice of managing your transport of cars in one system that allows you to have full control over cars in both in-fleet, de-fleet and remarketing processes to be transported to compounds and buyers' locations.

With our integrated Order module or Business Partner set up that communicates directly and realtime with all relevant parties, you book transports, negotiate prices and delivery times. You can also send your orders in Tenders for select suppliers.

The system also allows you to generate receipt documents, upload relevant documents/certificates and manage registration processes 'best practice' while you have full overview and control over the current states of the transports. You either manage your entire processes yourself or have Autorola Solutions provide you with a full-service solution that follows your flows.



#### **Business Partners**

Our Business Partner set up takes the collaborative idea to a brand-new level. Integrate all your Key Business Partners into your own customised flow in our Fleet Monitor.

You configure specific flows to each of your selected Business Partners and assign cars to these flows. From there on, your relevant Business Partners are automatically assigned cars and tasks and can work directly in your Fleet Monitor with limited access to only see and perform actions that are assigned them.

In other words, your cars are processed securely and easily with a fully integrated set up with external parties while you have the full overview of your fleet.

#### Order Module/eRepair

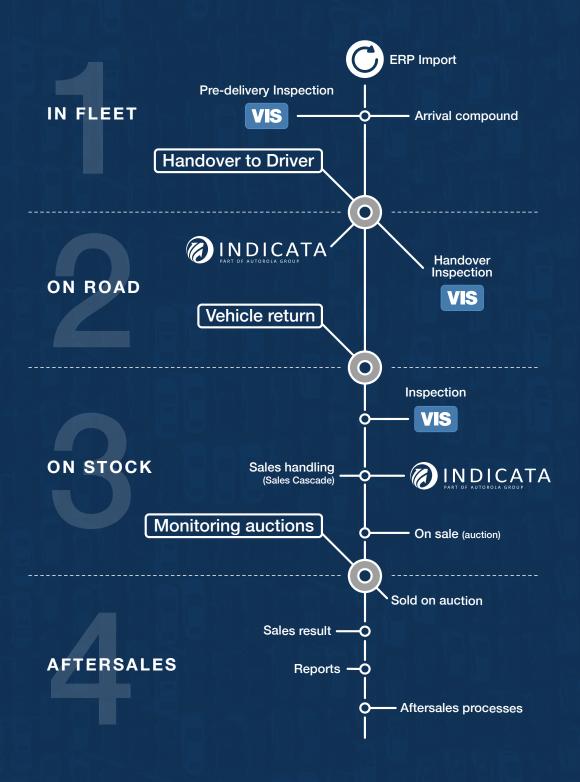
Another option of working with your external suppliers is with our integrated Order Module. The order module is a stepwise way to work structured together with any of your suppliers; from submitting the order, ensuring that cars are being processed by the supplier and until the order is completed in due time.

The order module offers negotiating possibilities directly on order level as well as quality control on cars that provides you the final assessment of the order execution and quality.

Autorola Solution's order module ensures the efficient and lean processing of orders and a structured set up of gateways helps you to track all orders and their lead-time to continuously optimise the collaboration and work flows with your third-party suppliers.

## Fleet Monitor helps you to improve your services and lead-times for your in-fleet to de-fleet processes

The integration between systems allows you to combine a flow that 100 pct supports YOUR business model and allows you to plan and control all activities from one single point.



#### **Booking Module**

Our booking module is designed to make it as easy as possible to manage and monitor a lean process for your customers, to ensure optimal customer satisfaction.

For you as a fleet owner and for your suppliers, the booking module ensures that resources are planned as efficiently as possible and there are no doublebookings.

We integrate the all steps in one solution that embraces presenting your collaborative suppliers and hand in locations, store availability and booking of time, contact and car formulas and booking management including SMS and mails to customers.

Your network of collaborative hand in locations, transporters and/or workshops are all directly integrated into a solution that provides you with a user-friendly solution for all parties. Full overview for you as a fleet owner and excellent work tool for your collaborative partners - and full customer satisfaction.

#### **Inspection interfaces**

Autorola Solutions offers you a wide range of integration possibilities and works seamlessly together with external systems to provide you the effortless and direct integration and updates with other collaborating parties.

External inspection reports are managed and shown in your Autorola system and on the Marketplace, for you to freely set up your supplier chains and still hold all relevant car and inspection data in one place - to easily access and overview all your assets from one entry point.



### Vehicle Inspection System (VIS)

Autorola Solutions professional vehicle inspection system, VIS, ensures high quality inspections directly to Fleet Monitor.

VIS supports your international remarketing strategy, and inspections are fully translatable to all Autorola auctions whether it be national or international – and guarantees high quality and professional presentation of your vehicles – making sure your buyers "see what they get".

VIS is highly configurable and allows your preferred inspection partners to conduct various types of inspections depending on your inspection needs. Everything from handover and return receipts, pre-delivery inspections to full-fledged professional inspections, VIS can be configured to meet your needs and quality requirements.

With its' user friendly modular step-by-step process, VIS makes sure that all vehicles are described and inspected according to leading industry standards.

VIS is a responsive web application that allows inspection of vehicles from a desktop PC as well as any mobile device, android or IOS. VIS is fully integrated into Fleet Monitor and shares data with Fleet Monitor through a real-time interface.



#### **Appraisal**

Damage appraisals on your return cars are managed in Fleet Monitor together with detailed damage descriptions and direct communication to customers on damage costs, acceptable damages and invoiceable damages to be reconciled.

Also, the system allows direct communication to your suppliers to refurbish cars according to noted damages and standards and for you to track on damage invoice status.

#### **Inventory Management**

As Fleet Owner, your inventory fleet management software is a central tool to keeping your business running in the most efficient way. By utilising real-time data, our Inventory Management system provides you with directly integrated online data to ensure your inventory is continuously fine-tuned to ever-changing daily market conditions.

Make sure you manage the necessary real-time visibility of assets on hand and are always up-to-date with real market values. Stay one step ahead in your planning and optimization of your opportunities and increase stock churn by always having the optimal price setting strategies.

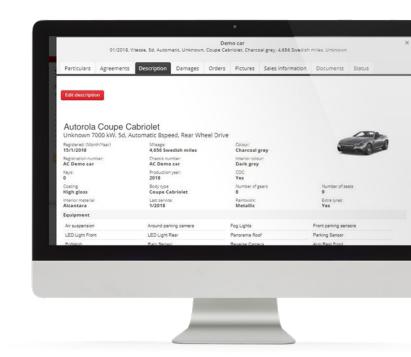
#### **Marketplace**

Autorola offers a wide range of online auctions for European and global vehicle vendors driven by our powerful online platform, which is used by over 70,000 active buyers.

With over 20 years of experience in online vehicle remarketing, a range of online auction options are available. Open auctions, closed auctions, buy now auctions and white label auctions can all be set up to run on our platform in any country and any language.

All auctions are directly interactable with Fleet Monitor, ensuring an end-to-end processing of your cars, including real-time auctioneer screen, direct negotiation functionality with bidders after auction ends, bid acceptance and aftersales handling.

To even further customise your entire value chain and remarketing flow, apply your own branded skin to your auctions to enhance recognisability to your buyers with your own corporate identity and image.



### Sales through External Sales Channels

Fleet Monitor also offers direct integrations with any other sales channels in your set up. You can always choose to export your cars to external sales channels via our Fleet Monitor and enable a full external sale set-up with a direct interface to accept bids obtained on external sales platforms and classifieds directly in Fleet Monitor.

This means that you can choose to have all your processing of cars in Fleet Monitor along with the sales part, as well as choosing to list your cars on optional sales channels, while still holding sales data in your Fleet Monitor. This allows you to keep a complete overview of stock and sold cars, as well as providing bid and sales statistics for business intelligence.

#### **User Permissions**

Today's increasing demands for cross-organizational work is one of many levels and compliance requirements.

To manage a multitude of tasks with many people involved in the process requires both flexibility, user control and transparency. By way of defining roles to different users, you decide what they see, what they can do – at what time in the workflow.

Our User Permission tool allows you to give access to all relevant people across your organisation/and even outside your own organisation, to perform their tasks from the same platform. This means that you, as a company, can make sure that efficiency is implemented in every step of the process, while you secure focus on the relevant tasks at hand from the relevant people – at the right time.

#### **Digital Showroom**

Also, the Autorola platform allows you to digitally display your showroom cars via a web-based portal, which enables you to sell vehicles B2B and B2C.

The showroom can either be directed at a closed target audience, eg select Dealers or to your Retail buyers.

#### **Fleet Chat**

Engage your people in live chat on cars that they are working on. Bygone is the time of sending emails, SMS or calling. With Autorola Solutions live chat function – Fleet Chat – we take collaboration to the next era.

Any asset in your Fleet Monitor can now be communicated directly on by any of your fleet management people. In the live chat function, no messages go unnoticed as all are visible on the asset for direct reply and problem-solving.

Our Fleet Chat increases the dynamic and relevancy-orientated way to work and provides the perfect communication channel to ensure that your messages are relevant and real-time.

All messages are visible on the car and the channel is open to all, to see and react instantly in any situation that calls for action or just information. This means that no information is lost and your response time is quick and timely.

#### Reporting

Autorola systems as a one-platform solution offers you an excellent tool to customise reporting on your core business areas, whether it is KPI reports on your defined gateways, sales statistics, overall inventory and user behavior, our solution allows for advanced reporting to support your business in an intelligent way.

#### **Cost management**

The Autorola Fleet system provides you the possibility to manage and track costs on your fleet with our flexible cost templates. You can both set up fixed cost templates and add any incurred costs at any time to always keep track on the cost per car in your fleet.

Costs can of course also be accumulated in any reporting required for you to get a total overview of the entire fleet cost.

#### **Document sharing**

Fleet Monitor holds ample options of sending, sharing, storing documents related to the car and to contracts and customers. Documents can be sent directly to customers via mail or shared with suppliers and business partners directly in the system.

All documentation, eg registration certificates, photos, pdf's or word and excel files can be uploaded directly to your car in Fleet Monitor, for you to hold all data and relevant documentation in one online storage - easily accessible and compliant for any auditor control.

